

# Sep 2023 Financials



# September 2023

---

## Month

Income: \$17,304.50  
Expenses: \$11,991.44  
Net Income: \$5,313.06

## Year to Date

Income: \$153,556.67  
Expenses: \$108,684.32  
Net Income: \$44,872.35

## End of Month

Operations \$23,025.71  
Building Reserve Fund: \$93,418.43  
Equipment Reserve Fund: \$87,134.44  
    Set aside for Projects -\$4,324.51  
    Remaining \$82,809.93  
Total Cash: \$203,578.58

## Fixed Assets

Furniture & Equipment: \$106,232.59 (Dec 31, 2022)  
    [2022 Tax Filing] + Leesburg Joiner , Ceramics  
    equipment, Sublimation

## Liabilities

UV Printer Loan: \$17,722.58 (Early Payoff Option in Nov 2023)  
MSL Metal Shop reimbursement: \$709.23



**Makersmiths INC**  
**Profit & Loss Budget vs. Actual**

September 2023

	Sep 23	Budget	\$ Over Budget	% of Budget
<b>▼ Ordinary Income/Expense</b>				
<b>▼ Income</b>				
41010 · Donations	192.00	150.00	42.00	128.0%
41200 · Laser Fee Income	72.00	276.00	-204.00	26.1%
41300 · UV printer fee income	298.00	60.00	238.00	496.7%
41310 · Resin 3D UV printer fee income	0.00	20.00	-20.00	0.0%
41320 · Other Fee Revenue	14.00	20.00	-6.00	70.0%
41400 · Storage Locker Income	0.00	0.00	0.00	0.0%
43400 · Direct Public Support	0.00	0.00	0.00	0.0%
<b>▼ 45000 · Investments</b>				
45030 · Interest-Savings, Short-term CD	5.89	0.00	5.89	100.0%
<b>Total 45000 · Investments</b>	<b>5.89</b>	<b>0.00</b>	<b>5.89</b>	<b>100.0%</b>
<b>▼ 46400 · Other Types of Income</b>				
46430 · Miscellaneous Revenue	0.00	0.00	0.00	0.0%
46460 · Equipment Sales	2,722.61	0.00	2,722.61	100.0%
<b>Total 46400 · Other Types of Income</b>	<b>2,722.61</b>	<b>0.00</b>	<b>2,722.61</b>	<b>100.0%</b>
<b>▼ 47200 · Program Income</b>				
47220 · Corporate membership	0.00	0.00	0.00	0.0%
47230 · Membership	11,600.00	15,620.00	-4,020.00	74.3%
47240 · Program Service Fees (Classes)	2,400.00	2,500.00	-100.00	96.0%
<b>Total 47200 · Program Income</b>	<b>14,000.00</b>	<b>18,120.00</b>	<b>-4,120.00</b>	<b>77.3%</b>
49900 · Uncategorized Income	0.00	0.00	0.00	0.0%
<b>Total Income</b>	<b>17,304.50</b>	<b>18,646.00</b>	<b>-1,341.50</b>	<b>92.8%</b>
<b>Gross Profit</b>	<b>17,304.50</b>	<b>18,646.00</b>	<b>-1,341.50</b>	<b>92.8%</b>

▼ Expense					
▶ 60900 · Business Expenses	0.00	0.00	0.00	0.00	0.0%
▶ 62100 · Contract Services	0.00	0.00	0.00	0.00	0.0%
62600 · Merchant Processing Fees	500.53	600.00	-99.47		83.4%
▼ 62800 · Facilities and Equipment					
▼ 62820 · Equipment Maintenance & Repairs					
62821 · L Equip & Fac Maint & Repairs	250.11	400.00	-149.89		62.5%
62822 · P Equip & Fac Maint & Repairs	24.67	400.00	-375.33		6.2%
62820 · Equipment Maintenance & Repairs - O...	0.00	0.00	0.00		0.0%
Total 62820 · Equipment Maintenance & Repairs	274.78	800.00	-525.22		34.3%
▼ 62850 · Shop Supplies					
62852 · Leesburg Shop Supplies	65.78	400.00	-334.22		16.4%
62853 · Purcellville Shop Supplies	70.26	400.00	-329.74		17.6%
62850 · Shop Supplies - Other	0.00	0.00	0.00		0.0%
Total 62850 · Shop Supplies	136.04	800.00	-663.96		17%
62860 · Facility Setup	0.00	0.00	0.00		0.0%
▼ 62890 · Rent, Parking, Utilities					
62891 · Power Leesburg	446.73	200.00	246.73		223.4%
62892 · Water/Internet Leesburg	100.00	360.00	-260.00		27.8%
62893 · Rent Leesburg	3,600.00	3,600.00	0.00		100.0%
62895 · Rent Purcellville	2,317.50	2,250.00	67.50		103.0%
62896 · Power Purcellville	548.28	350.00	198.28		156.7%
62897 · Water Purcellville	0.00	115.15	-115.15		0.0%
62898 · Internet Purcellville	141.14	140.00	1.14		100.8%
62899 · Propane Purcellville	0.00	0.00	0.00		0.0%
Total 62890 · Rent, Parking, Utilities	7,153.65	7,015.15	138.50		102%
Total 62800 · Facilities and Equipment	7,564.47	8,615.15	-1,050.68		87.8%
▶ 64000 · Waste Disposal	0.00	300.00	-300.00		0.0%
▶ 65000 · Operations	3,926.44	3,815.13	111.31		102.9%
▶ 65100 · Other Types of Expenses	0.00	100.00	-100.00		0.0%
▶ 68300 · Travel and Meetings	0.00	0.00	0.00		0.0%
Total Expense	11,991.44	13,430.28	-1,438.84		89.3%
Net Ordinary Income	5,313.06	5,215.72	97.34		101.9%
Net Income	5,313.06	5,215.72	97.34		101.9%

## Makersmiths INC Profit & Loss Budget vs. Actual

January through September 2023

	Jan - Sep 23	Budget	\$ Over Budget	% of Budget
<b>▼ Ordinary Income/Expense</b>				
<b>▼ Income</b>				
41010 · Donations	2,476.18	1,350.00	1,126.18	183.4%
41200 · Laser Fee Income	1,663.20	2,791.00	-1,127.80	59.6%
41300 · UV printer fee income	1,133.37	540.00	593.37	209.9%
41310 · Resin 3D UV printer fee income	33.80	180.00	-146.20	18.8%
41320 · Other Fee Revenue	266.00	180.00	86.00	147.8%
41400 · Storage Locker Income	0.00	210.00	-210.00	0.0%
43400 · Direct Public Support	500.00	0.00	500.00	100.0%
▶ 45000 · Investments	47.36	0.00	47.36	100.0%
<b>▼ 46400 · Other Types of Income</b>				
46430 · Miscellaneous Revenue ▶	121.00 ◀	0.00	121.00	100.0%
46460 · Equipment Sales	2,752.61	0.00	2,752.61	100.0%
<b>Total 46400 · Other Types of Income</b>	<b>2,873.61</b>	<b>0.00</b>	<b>2,873.61</b>	<b>100.0%</b>
<b>▼ 47200 · Program Income</b>				
47220 · Corporate membership	5,000.00	5,000.00	0.00	100.0%
47230 · Membership	117,623.25	138,080.00	-20,456.75	85.2%
47240 · Program Service Fees (Classes)	21,939.90	22,500.00	-560.10	97.5%
<b>Total 47200 · Program Income</b>	<b>144,563.15</b>	<b>165,580.00</b>	<b>-21,016.85</b>	<b>87.3%</b>
49900 · Uncategorized Income	0.00	0.00	0.00	0.0%
<b>Total Income</b>	<b>153,556.67</b>	<b>170,831.00</b>	<b>-17,274.33</b>	<b>89.9%</b>
<b>Gross Profit</b>	<b>153,556.67</b>	<b>170,831.00</b>	<b>-17,274.33</b>	<b>89.9%</b>
<b>▼ Expense</b>				

January through September 2023

	Jan - Sep 23	Budget	\$ Over Budget	% of Budget
Total Income	153,556.67	170,831.00	-17,274.33	89.9%
Gross Profit	153,556.67	170,831.00	-17,274.33	89.9%
▼ Expense				
▶ 60900 · Business Expenses	227.32	20.50	206.82	1,108.9%
▶ 62100 · Contract Services	630.00	400.00	230.00	157.5%
62600 · Merchant Processing Fees	5,099.67	5,400.00	-300.33	94.4%
▼ 62800 · Facilities and Equipment				
▼ 62820 · Equipment Maintenance & Repairs				
62821 · L Equip & Fac Maint & Repairs	3,574.03	3,600.00	-25.97	99.3%
62822 · P Equip & Fac Maint & Repairs	771.59	3,600.00	-2,828.41	21.4%
62820 · Equipment Maintenance & Repairs - O...	0.00	375.00	-375.00	0.0%
Total 62820 · Equipment Maintenance & Repairs	4,345.62	7,575.00	-3,229.38	57.4%
▼ 62850 · Shop Supplies				
62852 · Leesburg Shop Supplies	4,090.91	3,870.00	220.91	105.7%
62853 · Purcellville Shop Supplies	2,923.72	3,600.00	-676.28	81.2%
62850 · Shop Supplies - Other	0.00	0.00	0.00	0.0%
Total 62850 · Shop Supplies	7,014.63	7,470.00	-455.37	93.9%
62860 · Facility Setup	2,128.88	800.48	1,328.40	266%
▼ 62890 · Rent, Parking, Utilities				
62891 · Power Leesburg	4,489.48	3,450.00	1,039.48	130.1%
62892 · Water/Internet Leesburg	900.00	2,080.00	-1,180.00	43.3%
62893 · Rent Leesburg	32,400.00	32,400.00	0.00	100.0%
62895 · Rent Purcellville	18,407.63	20,250.00	-1,842.37	90.9%
62896 · Power Purcellville	6,147.65	3,900.00	2,247.65	157.6%
62897 · Water Purcellville	2,777.10	1,036.35	1,740.75	268%
62898 · Internet Purcellville	1,240.26	1,260.00	-19.74	98.4%
62899 · Propane Purcellville	731.59	800.00	-68.41	91.4%
Total 62890 · Rent, Parking, Utilities	67,093.71	65,176.35	1,917.36	102.9%
Total 62800 · Facilities and Equipment	80,582.84	81,021.83	-438.99	99.5%
▶ 64000 · Waste Disposal	0.00	3,800.00	-3,800.00	0.0%
▶ 65000 · Operations	12,478.48	11,827.44	651.04	105.5%
▶ 65100 · Other Types of Expenses	7,031.01	6,174.00	857.01	113.9%
▶ 68300 · Travel and Meetings	2,635.00	3,200.00	-565.00	82.3%
Total Expense	108,684.32	111,843.77	-3,159.45	97.2%
Net Ordinary Income	44,872.35	58,987.23	-14,114.88	76.1%
Net Income	44,872.35	58,987.23	-14,114.88	76.1%