# Membership Committee Report January 3rd, 2024



## **January Membership Raw Data**

Level		Total (Bundles)	Active	Renewal overdue	Lapsed		Pending		New in last	
						New	Renewal	Level change	7 days	30 days
Complimentary Member - Monthly	2	(0)	21	5	-	-	-	2	5	-
Corporate Member - Annual	21	(2)	21	3	-			5	3	-
Hidden	1		1	-	-	(4)		÷	-	-
Household Member - Annual	4	(2)	4	8	-	-	-	2	8	-
Household Membership - Monthly - Recurring	81	(36)	81	5	-	1	(#)	5	2	5
Household Membership - Semiannual - Recurring	5	(1)	5		ā	3	15	5	ŝ	1
Individual - Monthly - Recurring	208	(208)	208	2	с.	-	-	2	5	19
Individual Member Gift Card - Semiannual	3		3	-		141	(a)	-	ų.	1
Total	323	(249)	323	2	27		19		7	25

Source: Wild Apricot> Members> Summary (01-02-2024)



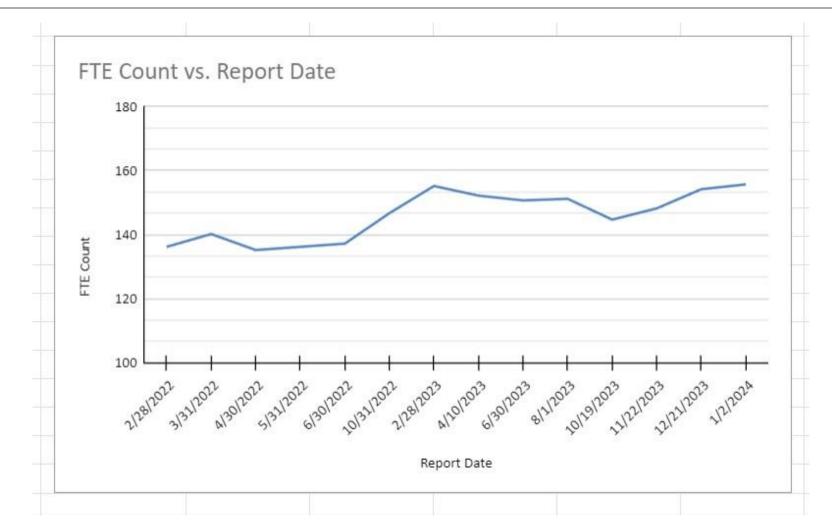
# **January Statistics**

Cost Level		Months	Members	Memberships	FTE	
\$0	Complimentary	3	0	0	0.0	
\$5,000	Corporate (STD)	12	10	1	4.2	
\$8, <mark>4</mark> 00	Corporate (CUST)	12	11	1	7.0	
\$1,200	HH Annual	12	4	2	2.0	
\$100	HH Monthly	1	81	36	36.0	
\$600	HH Semiannual	6	5	1	1.0	
\$50	Ind. Monthly	1	208	208	104.0	
\$300	Ind. Semiannual	6	3	3	1.5	
		Total	322	252	155.7	

155.7 FTEs is the highest achievement since Makersmiths opened. Let's keep up the good work and share our knowledge with one another!



## **January Chart**





# **Other Notable Activities**

#### New Members within the last 30 days:

Kate Amstutz of Ashburn Nate Davis of Leesburg Harry Dickerson of Leesburg Christine Dinger of Ashburn James Fayette of Leesburg Melanie Judd of Frederick Mike Keane of Hillsboro Russell Kelz of Leesburg Rachel Kim of Sterling Charles Martenis of Purcellville Ian Martinez of Leesburg William May of Purcellville Marty Mulhern of Jefferson James "Jim" Peck of Hillsboro Matthew Penninger of Gainesville Nicole Rischard of Hillsboro Myron Rosmarin of Leesburg David Santiago of Ashburn Emma Sherman of Leesburg Kuba Szczypiorski of Leesburg Karley Thurston of Arlington Isaac Ward of Sterling Susan Warner of Leesburg Sam Williams of Lincoln Christina Zola Peck of Hillsboro

#### Please say "Hello" to these new members when you see them!

