April 2024 Financials





| Month | | Year to Date | |
|-------------|-------------|--------------|-------------|
| Income: | \$20,096.17 | Income: | \$74,149.68 |
| Expenses: | \$12,259.50 | Expenses: | \$50,486.39 |
| Net Income: | \$7,836.67 | Net Income: | \$23,663.29 |

Accounts

| Operations | \$40,141.31 | Fixed Assets |
|-------------------------|------------------------|--|
| Operations Hold | -\$30,000.00 | Furniture & Equipment (With Deprecation) |
| Set aside for Project | ots <u>-\$7,676.40</u> | |
| Transfer to Reserve | e funds \$2,464.91 | |
| | | Liabilities |
| Building Reserve Fund: | \$116,028.92 | UV Printer Loan: \$14,156.15 |
| Equipment Reserve Fund: | \$57,733.08 | |
| Total Cash: | \$213,903.31 | |



\$107,442.22

Makersmiths Inc

April 2024

| | TOTAL | | | |
|--------------------------------------|-------------|-------------|-------------|-------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| ▼ Income | : | : | : | |
| 41010 Donations | 101.50 | 100.00 | 1.50 | 101.50 % |
| 41200 Laser Fee Income | 280.00 | 300.00 | -20.00 | 93.33 % |
| 41300 UV printer fee income | 397.00 | 100.00 | 297.00 | 397.00 % |
| 41310 Resin 3D UV printer fee income | | 50.00 | -50.00 | |
| 41320 Other Fee Revenue | 12.00 | | 12.00 | |
| ▶ 45000 Investments | 5.67 | 3.00 | 2.67 | 189.00 % |
| | | | | |
| 47230 Membership | 15,430.00 | 10,700.00 | 4,730.00 | 144.21 % |
| 47240 Program Service Fees (Classes) | 3,870.00 | 1,560.00 | 2,310.00 | 248.08 % |
| Total 47200 Program Income | 19,300.00 | 12,260.00 | 7,040.00 | 157.42 % |
| Total Income | \$20,096.17 | \$12,813.00 | \$7,283.17 | 156.84 % |
| GROSS PROFIT | \$20,096.17 | \$12,813.00 | \$7,283.17 | 156.84 % |

👻 Expenses

→ 62100 Contract Services

| 62140 Legal Fees | 450.00 | 500.00 | -50.00 | 90.00 % |
|--------------------------------------|----------|-----------|-----------|----------|
| Total 62100 Contract Services | 450.00 | 500.00 | -50.00 | 90.00 % |
| 62600 Merchant Processing Fees | 701.44 | 476.71 | 224.73 | 147.14 % |
| | | | | |
| 👻 62820 Equipment Maintenance & Re | | | | |
| 62821 L Equip & Fac Maint & Repairs | 244.19 | 500.00 | -255.81 | 48.84 % |
| 62822 P Equip & Fac Maint & Repairs | | 500.00 | -500.00 | |
| Total 62820 Equipment Maintenan | 244.19 | 1,000.00 | -755.81 | 24.42 % |
| 62840 Equip Rental/Moving Equip | | 500.00 | -500.00 | |
| 👻 62850 Shop Supplies | | | | |
| 62852 Leesburg Shop Supplies | 1,068.93 | 557.00 | 511.93 | 191.91 % |
| 62853 Purcellville Shop Supplies | 489.94 | 500.00 | -10.06 | 97.99 % |
| Total 62850 Shop Supplies | 1,558.87 | 1,057.00 | 501.87 | 147.48 % |
| 62860 Facility Setup | | 2,630.20 | -2,630.20 | |
| 👻 62890 Rent, Parking, Utilities | | | | |
| 62891 Power Leesburg | 416.62 | 300.00 | 116.62 | 138.87 % |
| 62892 Water/Internet Leesburg | 248.08 | 260.00 | -11.92 | 95.42 % |
| 62893 Rent Leesburg | 3,600.00 | 3,600.00 | 0.00 | 100.00 % |
| 62895 Rent Purcellville | 2,387.03 | 2,387.03 | 0.00 | 100.00 % |
| 62896 Power Purcellville | 771.50 | 313.74 | 457.76 | 245.90 % |
| 62897 Water Purcellville | 122.34 | 110.00 | 12.34 | 111.22 % |
| 62898 Internet Purcellville | 174.32 | 132.00 | 42.32 | 132.06 % |
| 62899 Propane Purcellville | 31.06 | 0.00 | 31.06 | |
| Total 62890 Rent, Parking, Utilities | 7,750.95 | 7,102.77 | 648.18 | 109.13 % |
| Total 62800 Facilities and Equipment | 9,554.01 | 12,289.97 | -2,735.96 | 77.74 % |
| | | | | |



| ▶ 64000 Waste Disposal | | 300.00 | -300.00 | |
|--------------------------------------|-------------|--------------|-------------|-----------|
| | | | | |
| 65018 IT Software and Hardware | | 200.00 | -200.00 | |
| 65019 President's Discretionary Fund | | 100.00 | -100.00 | |
| 65020 Postage, Mailing Service | | 20.00 | -20.00 | |
| 65030 Printing and Copying | 104.94 | 150.00 | -45.06 | 69.96 % |
| 65040 Supplies | | 50.00 | -50.00 | |
| 65050 Telephone, Telecommunications | 486.47 | 300.00 | 186.47 | 162.16 % |
| 65060 Interest Expense -Capital Fin | 48.93 | 87.09 | -38.16 | 56.18 % |
| 65070 Bank Fees | -30.00 | 6.84 | -36.84 | -438.60 % |
| 65080 Honorariums | 515.44 | 516.00 | -0.56 | 99.89 % |
| 65090 Class Supplies | 428.27 | 429.00 | -0.73 | 99.83 % |
| Total 65000 Operations | 1,554.05 | 1,858.93 | -304.88 | 83.60 % |
| Total Expenses | \$12,259.50 | \$15,425.61 | \$-3,166.11 | 79.47 % |
| NET OPERATING INCOME | \$7,836.67 | \$ -2,612.61 | \$10,449.28 | -299.96 % |
| NET INCOME | \$7,836.67 | \$-2,612.61 | \$10,449.28 | -299.96 % |



Makersmiths Inc

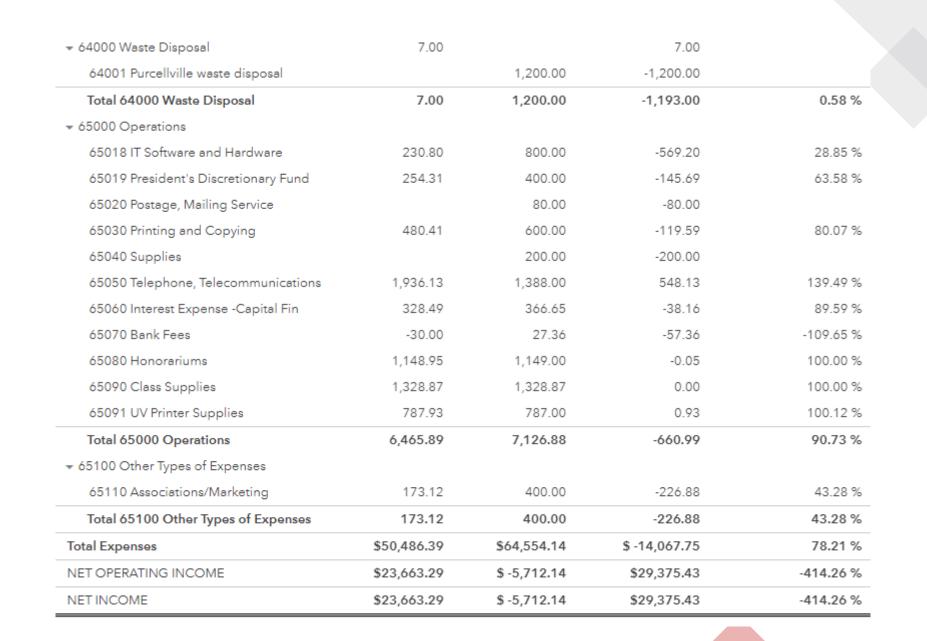
Budget vs. Actuals: FY_2024 - FY24 P&L

January - April, 2024

| | TOTAL | | | |
|--------------------------------------|-------------|-------------|-------------|-------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| ▼ Income | : | : | i | |
| 41010 Donations | 1,984.50 | 400.00 | 1,584.50 | 496.13 % |
| 41200 Laser Fee Income | 1,522.00 | 1,200.00 | 322.00 | 126.83 % |
| 41300 UV printer fee income | 1,139.00 | 400.00 | 739.00 | 284.75 % |
| 41310 Resin 3D UV printer fee income | | 200.00 | -200.00 | |
| 41320 Other Fee Revenue | 60.00 | | 60.00 | |
| 41400 Storage Locker Income | | 190.00 | -190.00 | |
| ▶ 45000 Investments | 21.68 | 12.00 | 9.68 | 180.67 % |
| | | | | |
| 46430 Miscellaneous Revenue | 553.50 | | 553.50 | |
| 46460 Equipment Sales | 350.00 | | 350.00 | |
| Total 46400 Other Types of Income | 903.50 | | 903.50 | |
| | | | | |
| 47230 Membership | 57,630.00 | 44,950.00 | 12,680.00 | 128.21 % |
| 47240 Program Service Fees (Classes) | 10,889.00 | 11,490.00 | -601.00 | 94.77 % |
| Total 47200 Program Income | 68,519.00 | 56,440.00 | 12,079.00 | 121.40 % |
| Total Income | \$74,149.68 | \$58,842.00 | \$15,307.68 | 126.01 % |
| GROSS PROFIT | \$74,149.68 | \$58,842.00 | \$15,307.68 | 126.01 % |
| | Makarsr | nithe 2024 | | |

🕶 Expenses

| ▶ 60900 Business Expenses | 214.63 | 20.50 | 194.13 | 1,046.98 % |
|--------------------------------------|-----------|-----------|-----------|------------|
| ▶ 62100 Contract Services | 780.00 | 1,000.00 | -220.00 | 78.00 % |
| 62600 Merchant Processing Fees | 2,521.80 | 2,251.94 | 269.86 | 111.98 % |
| ← 62800 Facilities and Equipment | | | | |
| 👻 62820 Equipment Maintenance & Re | | | | |
| 62821 L Equip & Fac Maint & Repairs | 2,424.41 | 3,570.00 | -1,145.59 | 67.91 % |
| 62822 P Equip & Fac Maint & Repairs | 26.94 | 2,000.00 | -1,973.06 | 1.35 % |
| Total 62820 Equipment Maintenan | 2,451.35 | 5,570.00 | -3,118.65 | 44.01 % |
| 62840 Equip Rental/Moving Equip | 183.65 | 500.00 | -316.35 | 36.73 % |
| 👻 62850 Shop Supplies | | | | |
| 62852 Leesburg Shop Supplies | 5,028.26 | 4,468.00 | 560.26 | 112.54 % |
| 62853 Purcellville Shop Supplies | 1,115.88 | 2,000.00 | -884.12 | 55.79 % |
| Total 62850 Shop Supplies | 6,144.14 | 6,468.00 | -323.86 | 94.99 % |
| 62860 Facility Setup | | 9,396.18 | -9,396.18 | |
| 👻 62890 Rent, Parking, Utilities | | | | |
| 62891 Power Leesburg | 1,897.96 | 1,670.81 | 227.15 | 113.60 % |
| 62892 Water/Internet Leesburg | 992.32 | 1,040.00 | -47.68 | 95.42 % |
| 62893 Rent Leesburg | 14,400.00 | 14,400.00 | 0.00 | 100.00 % |
| 62895 Rent Purcellville | 9,339.53 | 9,409.06 | -69.53 | 99.26 % |
| 62896 Power Purcellville | 3,612.32 | 1,579.71 | 2,032.61 | 228.67 % |
| 62897 Water Purcellville | 244.68 | 440.00 | -195.32 | 55.61 % |
| 62898 Internet Purcellville | 604.10 | 528.00 | 76.10 | 114.41 % |
| 62899 Propane Purcellville | 453.90 | 1,553.06 | -1,099.16 | 29.23 % |
| Total 62890 Rent, Parking, Utilities | 31,544.81 | 30,620.64 | 924.17 | 103.02 % |
| Total 62000 Escilition and Equipment | 10 202 05 | E0 EE1 00 | 10 000 07 | V0 CT AT |



Approved Projects Budgets & Expenditures

| Board Meeting | Item | Budget | Remaining | Notes |
|---------------|-------------------------------------|-------------|-------------|-------|
| 2022 | Lower Building Classroom | \$3,000.00 | \$573.37 | |
| 1/25/2023 | Leesburg Wood Shop | \$1,200.00 | \$317.12 | |
| 7/26/2023 | Lower Building Craft Room | \$500.00 | \$153.18 | - |
| 8/30/2023 | Sublimation Printing | \$2,800.00 | \$115.23 | |
| 9/27/2023 | Laser Purchase | \$25,000.00 | \$320.60 | |
| 10/25/2023 | Metal Shop Upgrades | \$4,100.00 | \$290.99 | |
| 5/31/2023 | Sale of End mills and Equipment Buy | \$520.08 | \$520.08 | |
| 10/25/2023 | Purcellville Upgrades | \$11,995.00 | \$11,995.00 | |
| 1/31/2024 | Electrical Improvements Leesburg | \$2,300.00 | \$730.00 | |
| 2/28/2024 | iPad Purchases | \$300.00 | \$300.00 | |
| 3/27/2024 | Print Making | \$850.00 | \$850.00 | |
| 3/27/2024 | Woodturning Equipment (NB3) | \$2,850.00 | \$2,850.00 | |
| 3/27/2024 | Woodturning Equipment (NB4) | \$1,500.00 | \$0.00 | |
| 3/27/2024 | New Computers | \$3,800.00 | \$219.86 | |
| 4/24/2024 | Rolland BN2-20 | \$2,800.00 | \$435.97 | |
| | TOTAL | \$63,515.08 | \$19,671.40 | |

