

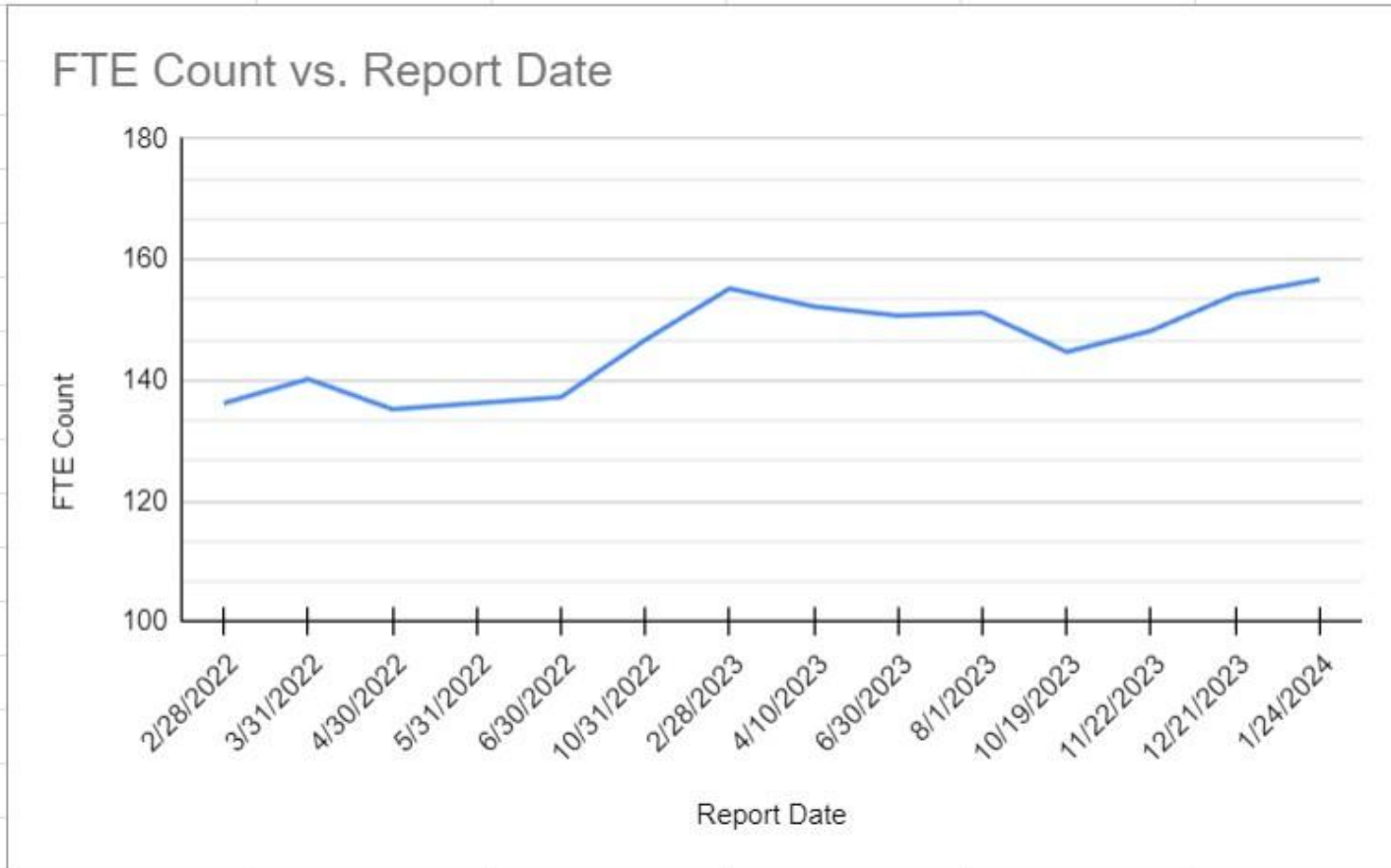
February Membership Committee Report



February Membership Raw Data

| Level | Total (Bundles) | Active | Renewal overdue | Lapsed | Pending | | | New in last | |
|--|--------------------|------------|--------------------|--------|---------|---------|--------------|-------------|-----------|
| | | | | | New | Renewal | Level change | 7 days | 30 days |
| Complimentary Member - Monthly | - (0) | - | - | - | - | - | - | - | - |
| Corporate Member - Annual | 21 (2) | 21 | - | - | - | - | - | - | - |
| Hidden | 1 | 1 | - | - | - | - | - | - | - |
| Household Member - Annual | 4 (2) | 4 | - | - | - | - | - | - | - |
| Household Membership - Monthly - Recurring | 82 (34) | 82 | - | - | - | - | - | - | 3 |
| Household Membership - Semiannual - Recurring | 5 (1) | 5 | - | - | - | - | - | - | - |
| Individual - Monthly - Recurring | 219 (219) | 219 | 9 | - | - | - | - | 1 | 11 |
| Individual Member Gift Card - Semiannual | 2 | 2 | 1 | - | - | - | - | - | - |
| Total | 334 (258) | 334 | 10 | - | - | - | - | 1 | 14 |

February Chart



Current FTE: 158.7 (Two more than last month - New All Time High)

This time last year we were at 155.2 FTEs



Other Notable Activities

- First batch of waiver emails was sent on February 11th.
 - So far, ~50 new waivers since February 12th.

Preparing second batch of waiver emails to be sent ~February 28th.

