

Makersmiths Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - December 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
41010 Donations	5,502.22	1,200.00	4,302.22	458.52 %
41200 Laser Fee Income	2,958.00	3,600.00	-642.00	82.17 %
41300 UV printer fee income	2,397.00	1,200.00	1,197.00	199.75 %
41305 Sublimation fee income	761.50		761.50	
41310 Resin 3D UV printer fee income		600.00	-600.00	
41315 BN2-20 printer fee income	1,248.47		1,248.47	
41320 Other Fee Revenue	507.24		507.24	
41400 Storage Locker Income		190.00	-190.00	
43400 Direct Public Support				
43450 Individ, Business Contributions	250.00		250.00	
Total 43400 Direct Public Support	250.00		250.00	
45000 Investments				
45030 Interest-Savings, Short-term CD	58.00	36.00	22.00	161.11 %
Total 45000 Investments	58.00	36.00	22.00	161.11 %
46400 Other Types of Income				
46430 Miscellaneous Revenue	553.50		553.50	
46460 Equipment Sales	475.00		475.00	
Total 46400 Other Types of Income	1,028.50		1,028.50	
47200 Program Income				
47220 Corporate membership	13,400.00	13,400.00	0.00	100.00 %
47230 Membership	139,930.00	152,930.00	-13,000.00	91.50 %
47240 Program Service Fees (Classes)	36,221.00	29,915.00	6,306.00	121.08 %
Total 47200 Program Income	189,551.00	196,245.00	-6,694.00	96.59 %
Sales of Product Income	15.00		15.00	
Services	41.80		41.80	
Total Revenue	\$204,318.73	\$203,071.00	\$1,247.73	100.61 %
GROSS PROFIT	\$204,318.73	\$203,071.00	\$1,247.73	100.61 %
Expenditures				
60900 Business Expenses				
60920 Business Registration Fees	25.00	20.50	4.50	121.95 %
60930 Business Tax	214.63		214.63	
Total 60900 Business Expenses	239.63	20.50	219.13	1,168.93 %
62100 Contract Services				
62110 Accounting Fees	435.00	195.00	240.00	223.08 %
62140 Legal Fees	1,811.52	3,000.00	-1,188.48	60.38 %
Total 62100 Contract Services	2,246.52	3,195.00	-948.48	70.31 %
62600 Merchant Processing Fees	7,478.56	7,346.95	131.61	101.79 %
62800 Facilities and Equipment				
62820 Equipment Maintenance & Repairs				
62821 L Equip & Fac Maint & Repairs	4,571.22	8,159.87	-3,588.65	56.02 %
62822 P Equip & Fac Maint & Repairs	3,183.75	7,619.04	-4,435.29	41.79 %

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Total 62820 Equipment Maintenance & Repairs	7,754.97	15,778.91	-8,023.94	49.15 %
62840 Equip Rental/Moving Equip	455.90	1,000.00	-544.10	45.59 %
62850 Shop Supplies				
62852 Leesburg Shop Supplies	8,555.81	9,419.20	-863.39	90.83 %
62853 Purcellville Shop Supplies	3,854.58	7,155.53	-3,300.95	53.87 %
Total 62850 Shop Supplies	12,410.39	16,574.73	-4,164.34	74.88 %
62860 Facility Setup		16,089.80	-16,089.80	
62890 Rent, Parking, Utilities				
62891 Power Leesburg	4,997.56	5,263.77	-266.21	94.94 %
62892 Water/Internet Leesburg	2,480.80	3,120.00	-639.20	79.51 %
62893 Rent Leesburg	36,000.00	43,200.00	-7,200.00	83.33 %
62895 Rent Purcellville	23,657.71	28,505.30	-4,847.59	82.99 %
62896 Power Purcellville	7,179.05	4,442.67	2,736.38	161.59 %
62897 Water Purcellville	632.72	1,320.00	-687.28	47.93 %
62898 Internet Purcellville	1,650.02	1,584.00	66.02	104.17 %
62899 Propane Purcellville	877.29	2,800.21	-1,922.92	31.33 %
Total 62890 Rent, Parking, Utilities	77,475.15	90,235.95	-12,760.80	85.86 %
Total 62800 Facilities and Equipment	98,096.41	139,679.39	-41,582.98	70.23 %
64000 Waste Disposal	7.00		7.00	
64001 Purcellville waste disposal	14.00	3,600.00	-3,586.00	0.39 %
Total 64000 Waste Disposal	21.00	3,600.00	-3,579.00	0.58 %
65000 Operations				
65018 IT Software and Hardware	2,196.35	5,090.00	-2,893.65	43.15 %
65019 President's Discretionary Fund	309.79	1,200.00	-890.21	25.82 %
65020 Postage, Mailing Service	51.37	240.00	-188.63	21.40 %
65030 Printing and Copying	1,130.25	1,800.00	-669.75	62.79 %
65040 Supplies	749.85	1,027.21	-277.36	73.00 %
65050 Telephone, Telecommunications	4,768.78	3,788.00	980.78	125.89 %
65060 Interest Expense -Capital Fin	747.38	951.03	-203.65	78.59 %
65070 Bank Fees	-30.00	82.08	-112.08	-36.55 %
65080 Honorariums	4,451.58	1,149.00	3,302.58	387.43 %
65090 Class Supplies	4,513.05	1,328.87	3,184.18	339.62 %
65091 UV Printer Supplies	1,336.69	787.00	549.69	169.85 %
65092 BN2-20	481.29		481.29	
Total 65000 Operations	20,706.38	17,443.19	3,263.19	118.71 %
65100 Other Types of Expenses				
65110 Associations/Marketing	483.12	1,200.00	-716.88	40.26 %
65120 Insurance - Liability, D and O	2,658.00	3,400.00	-742.00	78.18 %
Total 65100 Other Types of Expenses	3,141.12	4,600.00	-1,458.88	68.29 %
Total Expenditures	\$131,929.62	\$175,885.03	\$ -43,955.41	75.01 %
NET OPERATING REVENUE	\$72,389.11	\$27,185.97	\$45,203.14	266.27 %

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