

Makersmiths Inc

Statement of Activity % of Total Revenue

January - December 2024

| | TOTAL | |
|--|---------------------|-----------------|
| | JAN - DEC 2024 | % OF REVENUE |
| Revenue | | |
| 41010 Donations | 5,822.82 | 2.36 % |
| 41200 Laser Fee Income | 3,988.00 | 1.62 % |
| 41300 UV printer fee income | 2,729.00 | 1.11 % |
| 41305 Sublimation fee income | 949.50 | 0.38 % |
| 41310 Resin 3D UV printer fee income | 48.80 | 0.02 % |
| 41315 BN2-20 printer fee income | 1,718.37 | 0.70 % |
| 41320 Other Fee Revenue | 539.24 | 0.22 % |
| 43400 Direct Public Support | | |
| 43450 Individ, Business Contributions | 1,250.00 | 0.51 % |
| Total 43400 Direct Public Support | 1,250.00 | 0.51 % |
| 45000 Investments | | |
| 45030 Interest-Savings, Short-term CD | 72.28 | 0.03 % |
| Total 45000 Investments | 72.28 | 0.03 % |
| 46400 Other Types of Income | | |
| 46430 Miscellaneous Revenue | 553.91 | 0.22 % |
| 46460 Equipment Sales | 475.00 | 0.19 % |
| Total 46400 Other Types of Income | 1,028.91 | 0.42 % |
| 47200 Program Income | | |
| 47220 Corporate membership | 13,400.00 | 5.43 % |
| 47230 Membership | 169,880.00 | 68.83 % |
| 47240 Program Service Fees (Classes) | 45,300.00 | 18.36 % |
| Total 47200 Program Income | 228,580.00 | 92.62 % |
| Sales of Product Income | 15.00 | 0.01 % |
| Services | 56.80 | 0.02 % |
| Total Revenue | \$246,798.72 | 100.00 % |
| GROSS PROFIT | \$246,798.72 | 100.00 % |
| Expenditures | | |
| 60900 Business Expenses | | |
| 60920 Business Registration Fees | 25.00 | 0.01 % |
| 60930 Business Tax | 214.63 | 0.09 % |
| Total 60900 Business Expenses | 239.63 | 0.10 % |
| 62100 Contract Services | | |
| 62110 Accounting Fees | 435.00 | 0.18 % |
| 62140 Legal Fees | 1,811.52 | 0.73 % |
| Total 62100 Contract Services | 2,246.52 | 0.91 % |
| 62600 Merchant Processing Fees | 8,928.85 | 3.62 % |

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| 62800 Facilities and Equipment | | |
| 62820 Equipment Maintenance & Repairs | | |
| 62821 L Equip & Fac Maint & Repairs | 5,221.96 | 2.12 % |
| 62822 P Equip & Fac Maint & Repairs | 4,780.72 | 1.94 % |
| Total 62820 Equipment Maintenance & Repairs | 10,002.68 | 4.05 % |
| 62840 Equip Rental/Moving Equip | 455.90 | 0.18 % |
| 62850 Shop Supplies | | |
| 62852 Leesburg Shop Supplies | 11,272.47 | 4.57 % |
| Additional funds | 946.15 | 0.38 % |
| Member storage containers | 241.17 | 0.10 % |
| Sublimation/BN2-20 projects remaining fundss | 126.61 | 0.05 % |
| Total 62852 Leesburg Shop Supplies | 12,586.40 | 5.10 % |
| 62853 Purcellville Shop Supplies | 4,459.91 | 1.81 % |
| Total 62850 Shop Supplies | 17,046.31 | 6.91 % |
| 62890 Rent, Parking, Utilities | | |
| 62891 Power Leesburg | 5,792.64 | 2.35 % |
| 62892 Water/Internet Leesburg | 2,976.96 | 1.21 % |
| 62893 Rent Leesburg | 43,200.00 | 17.50 % |
| 62895 Rent Purcellville | 28,431.77 | 11.52 % |
| 62896 Power Purcellville | 8,322.81 | 3.37 % |
| 62897 Water Purcellville | 776.08 | 0.31 % |
| 62898 Internet Purcellville | 1,998.66 | 0.81 % |
| 62899 Propane Purcellville | 1,058.37 | 0.43 % |
| Total 62890 Rent, Parking, Utilities | 92,557.29 | 37.50 % |
| Total 62800 Facilities and Equipment | 120,062.18 | 48.65 % |
| 64000 Waste Disposal | 7.00 | 0.00 % |
| 64001 Purcellville waste disposal | 394.25 | 0.16 % |
| Total 64000 Waste Disposal | 401.25 | 0.16 % |
| 65000 Operations | | |
| 65018 IT Software and Hardware | 2,385.35 | 0.97 % |
| 650181 Arlo cameras | 456.71 | 0.19 % |
| Total 65018 IT Software and Hardware | 2,842.06 | 1.15 % |
| 65019 President's Discretionary Fund | 355.43 | 0.14 % |
| 65020 Postage, Mailing Service | 59.72 | 0.02 % |
| 65030 Printing and Copying | 1,340.13 | 0.54 % |
| 65040 Supplies | 1,087.86 | 0.44 % |
| 65050 Telephone, Telecommunications | 5,715.72 | 2.32 % |
| 65060 Interest Expense -Capital Fin | 874.49 | 0.35 % |
| 65070 Bank Fees | -30.00 | -0.01 % |
| 65080 Honorariums | 5,184.10 | 2.10 % |

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| 65090 Class Supplies | 5,270.43 | 2.14 % |
| 65091 Leatherworking Shop Project | 2,335.57 | 0.95 % |
| 65092 Electronics D Lab Project | 2,306.52 | 0.93 % |
| Total 65000 Operations | 27,342.03 | 11.08 % |
| 65100 Other Types of Expenses | | |
| 65110 Associations/Marketing | 523.12 | 0.21 % |
| 65120 Insurance - Liability, D and O | 2,658.00 | 1.08 % |
| Total 65100 Other Types of Expenses | 3,181.12 | 1.29 % |
| Total Expenditures | \$162,401.58 | 65.80 % |
| NET OPERATING REVENUE | \$84,397.14 | 34.20 % |
| NET REVENUE | \$84,397.14 | 34.20 % |