

September 2020  
Track to Budget



## September 2020

Ordinary Income/Expense	Sep 20	Budget	\$ Over Budget	% of Budget
Income				
41010 - Donations	1284.29	0.00	1284.29	100.0%
41200 - Laser Fee Income	159.00	200.00	-41.00	79.5%
47200 - Program Income				
47220 - Corporate membership	5000.00	0.00	5000.00	100.0%
47230 - Membership	5850.00	8450.00	-2600.00	69.2%
47240 - Program Service Fees (Classes)	2006.00	1300.00	706.00	154.3%
Total 47200 - Program Income	12856.00	9750.00	3106.00	131.9%
Total Income	14299.29	9950.00	4349.29	143.7%
<b>Gross Profit</b>	<b>14299.29</b>	<b>9950.00</b>	<b>4349.29</b>	<b>143.7%</b>

Bank Account	Balance
EOM September	\$65,351.89
As of October 26 2020	\$64,738.49



## September 2020

	Sep 20	Budget	\$ Over Budget	% of Budget
Expense				
60900 - Business Expenses				
60910 - Property Tax	17.33	17.33	0.00	100.0%
60920 - Business Registration Fees	0.00	0.00	0.00	0.0%
60930 - Business Tax	29.40	29.40	0.00	100.0%
Total 60900 - Business Expenses	46.73	46.73	0.00	100.0%
62100 - Contract Services				
62110 - Accounting Fees	0.00	0.00	0.00	0.0%
Total 62100 - Contract Services	0.00	0.00	0.00	0.0%
62600 - Merchant Processing Fees	425.26	290.00	135.26	146.6%
62800 - Facilities and Equipment				
62840 - Equip Rental and Maintenance	0.00	0.00	0.00	0.0%
62850 - Shop Supplies	0.00	400.00	-400.00	0.0%
62860 - Facility Setup	0.00	0.00	0.00	0.0%
62890 - Rent, Parking, Utilities				
62891 - Power Leesburg	252.98	500.00	-247.02	50.6%
62892 - Water/Internet Leesburg	100.00	100.00	0.00	100.0%
62893 - Rent Leesburg	2300.00	3600.00	-1300.00	63.9%
62894 - Leesburg Rent Credit	0.00	-1300.00	1300.00	0.0%
62895 - Rent Purcellville	2250.00	2250.00	0.00	100.0%
62896 - Power Purcellville	226.80	500.00	-273.20	45.4%
62897 - Water Purcellville	117.43	100.00	17.43	117.4%
62898 - Internet Purcellville	89.50	100.00	-10.50	89.5%
62899 - Propane Purcellville	0.00	100.00	-100.00	0.0%
Total 62890 - Rent, Parking, Utilities	5336.71	5950.00	-613.29	89.7%
Total 62800 - Facilities and Equipment	5336.71	6350.00	-1013.29	84.0%

September 2020

	Sep 20	Budget	\$ Over Budget	% of Budget
65000 - Operations				
65020 - Postage, Mailing Service	0.00	10.00	-10.00	0.0%
65030 - Printing and Copying	57.44	55.00	2.44	104.4%
65040 - Supplies	0.00	50.00	-50.00	0.0%
65050 - Telephone, Telecommunications	211.99	220.00	-8.01	96.4%
65060 - Interest Expense -Capital Lease	17.12	17.12	0.00	100.0%
65070 - Bank Fees	5.76	10.00	-4.24	57.6%
Total 65000 - Operations	292.31	362.12	-69.81	80.7%
65100 - Other Types of Expenses				
65110 - Associations/Marketing	0.00	100.00	-100.00	0.0%
65120 - Insurance - Liability, D and O	0.00	0.00	0.00	0.0%
Total 65100 - Other Types of Expenses	0.00	100.00	-100.00	0.0%
<b>Total Expense</b>	<b>6101.01</b>	<b>7148.85</b>	<b>-1047.84</b>	<b>85.3%</b>
<b>Net Ordinary Income</b>	<b>8198.28</b>	<b>2801.15</b>	<b>5397.13</b>	<b>292.7%</b>



4/27/20

**Makersmiths INC**  
**Profit & Loss Budget vs. Actual**  
**Jan through Sep 2020**

	Jan - Sep 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
41010 - Donations	7040.01	800.00	6240.01	880.0%
41200 - Laser Fee Income	1128.30	1800.00	-671.70	62.7%
46400 - Other Types of Income				
46430 - Miscellaneous Revenue	214.00			
Total 46400 - Other Types of Income	214.00			
47200 - Program Income				
47220 - Corporate membership	5000.00	10000.00	-5000.00	50.0%
47230 - Membership	62600.00	65750.00	-3150.00	95.2%
47240 - Program Service Fees (Classes)	8899.28	11700.00	-2800.72	76.1%
Total 47200 - Program Income	76499.28	87450.00	-10950.72	87.5%
Total Income	84881.59	90050.00	-5168.41	94.3%
<b>Gross Profit</b>	<b>84881.59</b>	<b>90050.00</b>	<b>-5168.41</b>	<b>94.3%</b>



**Makersmiths INC**  
**Profit & Loss Budget vs. Actual**  
**Jan through Sep 2020**

	Jan - Sep 20	Budget	\$ Over Budget	% of Budget
Expense				
60900 - Business Expenses				
60910 - Property Tax	155.97	155.97	0.00	100.0%
60920 - Business Registration Fees	0.00	25.00	-25.00	0.0%
60930 - Business Tax	274.17	264.60	9.57	103.6%
Total 60900 - Business Expenses	430.14	445.57	-15.43	96.5%
62100 - Contract Services				
62110 - Accounting Fees	175.00	3000.00	-2825.00	5.8%
Total 62100 - Contract Services	175.00	3000.00	-2825.00	5.8%
62600 - Merchant Processing Fees	2623.01	2610.00	13.01	100.5%
62800 - Facilities and Equipment				
62840 - Equip Rental and Maintenance	0.00	700.00	-700.00	0.0%
62850 - Shop Supplies	740.35	3600.00	-2859.65	20.6%
62860 - Facility Setup	17793.33	21500.00	-3706.67	82.8%
62890 - Rent, Parking, Utilities				
62891 - Power Leesburg	2913.49	4300.00	-1386.51	67.8%
62892 - Water/Internet Leesburg	900.00	900.00	0.00	100.0%
62893 - Rent Leesburg	20700.00	32400.00	-11700.00	63.9%
62894 - Leesburg Rent Credit	0.00	-11700.00	11700.00	0.0%
62895 - Rent Purcellville	18000.00	20250.00	-2250.00	88.9%
62896 - Power Purcellville	2940.78	4000.00	-1059.22	73.5%
62897 - Water Purcellville	433.09	900.00	-466.91	48.1%
62898 - Internet Purcellville	803.92	900.00	-96.08	89.3%
62899 - Propane Purcellville	735.30	2100.00	-1364.70	35.0%
62890 - Rent, Parking, Utilities - Other	21.50			
Total 62890 - Rent, Parking, Utilities	47448.08	54050.00	-6601.92	87.8%
62800 - Facilities and Equipment - Other	169.00			
Total 62800 - Facilities and Equipment	66150.76	79850.00	-13699.24	82.8%

**Makersmiths INC**  
**Profit & Loss Budget vs. Actual**  
**Jan through Sep 2020**

	Jan - Sep 20	Budget	\$ Over Budget	% of Budget
65000 - Operations				
65020 - Postage, Mailing Service	33.00	90.00	-57.00	36.7%
65030 - Printing and Copying	504.34	495.00	9.34	101.9%
65040 - Supplies	170.61	450.00	-279.39	37.9%
65050 - Telephone, Telecommunications	1917.91	1980.00	-62.09	96.9%
65060 - Interest Expense -Capital Lease	331.10	331.10	0.00	100.0%
65070 - Bank Fees	51.84	90.00	-38.16	57.6%
Total 65000 - Operations	3008.80	3436.10	-427.30	87.6%
65100 - Other Types of Expenses				
65110 - Associations/Marketing	0.00	900.00	-900.00	0.0%
65120 - Insurance - Liability, D and O	2835.00	1922.00	913.00	147.5%
Total 65100 - Other Types of Expenses	2835.00	2822.00	13.00	100.5%
Total Expense	75222.71	92163.67	-16940.96	81.6%
<b>Net Ordinary Income</b>	<b>9658.88</b>	<b>-2113.67</b>	<b>11772.55</b>	<b>-457.0%</b>



4/27/20