

January 2021 Financials



Total Income \$6,885.90
 Total Expenses \$11,176.94
 Net Income (-\$4,291.04)

	<u>Jan 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Asset Changes				
41010 · Donations	0.00	200.00	-200.00	0.0%
- Plasma table payments \$229.86				
41200 · Laser Fee Income	155.00	200.00	-45.00	77.5%
- Wiki Computer \$201.39				
46400 · Other Types of Income				
46430 · Miscellaneous Revenue	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
Total 46400 · Other Types of Income	0.00	0.00	0.00	0.0%
Bank Account Balance				
47200 · Program Income				
EOM Jan 2020 \$60,976.86				
47220 · Corporate membership	0.00	0.00	0.00	0.0%
EOM Dec 2020 \$68,774.48				
47230 · Membership	6,450.00	8,350.00	-1,900.00	77.25%
EOM Jan 2021 \$64,052.19				
47240 · Program Service Fees (Classes)	<u>280.90</u>	<u>0.00</u>	<u>280.90</u>	<u>100.0%</u>
As of Feb 23 \$70,923.14				
Total 47200 · Program Income	<u>6,730.90</u>	<u>8,350.00</u>	<u>-1,619.10</u>	<u>80.61%</u>
Total Income	<u>6,885.90</u>	<u>8,750.00</u>	<u>-1,864.10</u>	<u>78.7%</u>
Gross Profit	6,885.90	8,750.00	-1,864.10	78.7%

Expenses
incurred in 2020

Jan and Feb
Rent Paid

Expense				
60900 · Business Expenses	0.00	0.00	0.00	0.0%
62100 · Contract Services	0.00	0.00	0.00	0.0%
62600 · Merchant Processing Fees	236.40	290.00	-53.60	81.52%
62800 · Facilities and Equipment				
62840 · Equip Rental and Maintenance	0.00	0.00	0.00	0.0%
62850 · Shop Supplies	451.80	400.00	51.80	112.95%
62860 · Facility Setup	678.91	300.00	378.91	226.3%
62890 · Rent, Parking, Utilities				
62891 · Power Leesburg	329.01	800.00	-470.99	41.13%
62892 · Water/Internet Leesburg	200.00	100.00	100.00	200.0%
62893 · Rent Leesburg	4,700.00	3,600.00	1,100.00	130.56%
62894 · Leesburg Rent Credit	0.00	-1,300.00	1,300.00	0.0%
62895 · Rent Purcellville	2,250.00	2,250.00	0.00	100.0%
62896 · Power Purcellville	510.17	500.00	10.17	102.03%
62897 · Water Purcellville	105.22	60.00	45.22	175.37%
62898 · Internet Purcellville	89.50	100.00	-10.50	89.5%
62899 · Propane Purcellville	<u>472.89</u>	<u>500.00</u>	<u>-27.11</u>	<u>94.58%</u>
Total 62890 · Rent, Parking, Utilities	8,656.79	6,610.00	2,046.79	130.97%
62800 · Facilities and Equipment - Other	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
Total 62800 · Facilities and Equipment	9,787.50	7,310.00	2,477.50	133.89%

65000 · Operations				
65020 · Postage, Mailing Service	0.00	10.00	-10.00	0.0%
65030 · Printing and Copying	74.96	60.00	14.96	124.93%
65040 · Supplies	26.33	50.00	-23.67	52.66%
65050 · Telephone, Telecommunications	211.99	220.00	-8.01	96.36%
65060 · Interest Expense -Capital Lease	0.00	0.00	0.00	0.0%
65070 · Bank Fees	<u>5.76</u>	<u>10.00</u>	<u>-4.24</u>	<u>57.6%</u>
Total 65000 · Operations	319.04	350.00	-30.96	91.15%
65100 · Other Types of Expenses				
65110 · Associations/Marketing	0.00	100.00	-100.00	0.0%
65120 · Insurance - Liability, D and O	818.00	0.00	818.00	100.0%
65160 · Other Costs	<u>16.00</u>	<u>0.00</u>	<u>16.00</u>	<u>100.0%</u>
Total 65100 · Other Types of Expenses	<u>834.00</u>	<u>100.00</u>	<u>734.00</u>	<u>834.0%</u>
Total Expense	<u>11,176.94</u>	<u>8,050.00</u>	<u>3,126.94</u>	<u>138.84%</u>
Net Ordinary Income	<u>-4,291.04</u>	<u>700.00</u>	<u>-4,991.04</u>	<u>-613.01%</u>
Net Income	<u>-4,291.04</u>	<u>700.00</u>	<u>-4,991.04</u>	<u>-613.01%</u>

Membership Delta

Jan-21

Cost	Levels	Memberships	Overdue	Adjusted Total
\$50	Associate Monthly	58	5	53
\$100	Full Monthly	48	5	43
Total		106	10	96

Cost	Levels	Actual Memberships	Budget Goal	Expected Revenue	Budgeted Revenue	Delta
\$50	Associate Monthly	53	59	\$2,650.00	\$2,950.00	-\$300.00
\$100	Full Monthly	43	54	\$4,300.00	\$5,400.00	-\$1,100.00
Total		96	113	\$6,950.00	\$8,350.00	-\$1,400.00

Billing issue -\$200.00
 Timing -\$300.00
 Total Delta -\$1,900.00