## Membership Committee Board Report January 26, 2022

## mRKERSmITHS

I NNOVATION FORGE

## December Membership Raw Data

| Level |  | Total <br> (Bundles) | Active | Renewal overdue | Lapsed |  | Pending |  | New in last |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | New | Renewal | Level change | 7 days | 30 days |
| Complimentary Member Monthly | 1 | (1) | 1 | - | - | - | - | - | - | - |
| Corporate Member Annual | 20 | (2) | 20 | - | - | - | - | - | - | - |
| Hidden | 1 |  | 1 | - | - | - | - | - | - | - |
| Household Member Annual | 8 | (4) | 8 | - | - | - | - | - | - | - |
| Household Membership Monthly - Recurring | 77 | (36) | 77 | - | - | - | - | - | - | - |
| Household Membership - <br> Semiannual - Recurring | 5 | (1) | 5 | - | - | - | - | - | - | - |
| Individual - Monthly Recurring | 133 | (133) | 133 | 4 | - | - | - | - | 1 | 11 |
| Individual Member Gift Card - Semiannual | 7 |  | 7 | - | - | - | - | - | 1 | 2 |
| Total | 252 | (177) | 252 | 4 | - | - | - | - | 2 | 13 |

Source: Wild Apricot> Members> Summary (20211231)

## December Statistics

| Cost | Level | Members | Memberships | FTE |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 50$ | Individual Monthly | 133 | 133 | 66.5 |
| $\$ 300$ | Indiv. Semiannual | 7 | 7 | 3.5 |
| In-kind | Complimentary | 1 | 1 | 0.0 |
| $\$ 5,000$ | Corporate Annual | 20 | 2 | 8.3 |
| $\$ 1,200$ | Household Annual | 8 | 4 | 4.0 |
| $\$ 100$ | Household <br> Monthly | 77 | 36 | 36.0 |
| $\$ 500^{*}$ | HH Semiannual | 5 | 1 | 0.8 |
|  | Total | $\mathbf{2 5 1}$ | $\mathbf{1 8 4}$ | $\mathbf{1 1 9 . 2}$ |

*Kickstarter Full membership redeemed in July

## December Chart

FTE Count vs. Report Date


## Other Notable Activities

- In December there were 2 downgrades


## Questions?

