Nov 2022 Financials



Nov 2022

Month

Income:	\$36,205.16
Expenses:	\$11,598.57
Net Income:	\$24,606.59

Year to Date

Income:	\$203,354.56
Expenses:	<u>\$116,579.26</u>
Net Income:	\$86,775.30

End of Month

Operations Account Balance: \$30,000.00 Building Reserve Fund: \$70,940.06 Equipment Reserve Fund: \$64,703.43 Interest earned: \$3.98 Fixed Assets Furniture & Equipment: \$133,192.56 (Dec 31, 2021) [2021 Tax Filing] + 3d printers +band saw

Liabilities

Kickstarter: \$1,250 UV Printer Loan: \$23,036.87 MSL Metal Shop reimbursement to Brad Hess: \$709.23



Makersmiths INC Profit & Loss Budget vs. Actual

November 2022

	Nov 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
[™] Income				
41010 · Donations	276.18	0.00	276.18	100.0%
41200 · Laser Fee Income	270.00	405.00	-135.00	66.7%
41300 · UV printer fee income	548.00	50.00	498.00	1,092.0%
41400 · Storage Locker Income	0.00	0.00	0.00	0.0%
43400 · Direct Public Support	20,000.00			
45000 · Investments	3.98			
▼ 46400 · Other Types of Income				
46430 · Miscellaneous Revenue	73.00			
46460 · Equipment Sales	1,408.00	(
Total 46400 · Other Types of Income	1,479.00			
▼ 47200 · Program Income				
47220 · Corporate membership	0.00	0.00	0.00	0.0%
47230 · Membership	11,730.00	11,780.00	-50.00	99.6%
47240 · Program Service Fees (Classes)	1,900.00	1,720.00	180.00	110.5%
Total 47200 · Program Income	13,630.00	13,500.00	130.00	101%
49900 · Uncategorized Income	0.00			
Total Income	38,205.16	13,955.00	22,250.16	259.4%



Expense				
60900 · Business Expenses	0.00	0.00	0.00	0.0%
62100 · Contract Services	0.00	0.00	0.00	0.0%
62600 · Merchant Processing Fees	493.91	550.00	-56.09	89.8%
62800 · Facilities and Equipment				
62820 · Equipment Maintenance & Repairs				
62821 · L Equip & Fac Maint & Repairs	120.46	200.00	-79.54	60.2%
62822 · P Equip & Fac Maint & Repairs	483.40	285.00	198.40	169.6%
62823 · Leesburg electrical repairs	0.00	0.00	0.00	0.0%
62824 · MSL Fac Repairs Safety Project	0.00	0.00	0.00	0.0%
62825 · MSL Workshop Dust Collector	0.00	0.00	0.00	0.0%
Total 62820 · Equipment Maintenance & Re	603.86	485.00	118.86	124.5%
62840 · Equip Rental/Moving Equip	0.00	0.00	0.00	0.0%
62850 · Shop Supplies	2,987.08	1,050.00	1,937.08	284.5%
62860 · Facility Setup	42.39	1,580.00	-1,537.61	2.7%
62890 · Rent, Parking, Utilities				
62891 · Power Leesburg	389.22	400.00	-30.78	92.3%
62892 · Water/Internet Leesburg	100.00	100.00	0.00	100.0%
62893 · Rent Leesburg	3,600.00	3,600.00	0.00	100.0%
62895 · Rent Purcellville	2,250.00	2,250.00	0.00	100.0%
62896 · Power Purcellville	335.72	400.00	-64.28	83.9%
62897 · Water Purcellville	0.00	115.15	-115.15	0.0%
62898 · Internet Purcellville	131.14	100.00	31.14	131.1%
62899 · Propane Purcellville	283.71	200.00	83.71	141.9%
Total 62890 · Rent, Parking, Utilities	7,069.79	7,165.15	-95.36	98.7%
Total 62800 · Facilities and Equipment	10,703.12	10,280.15	422.97	104.1%
▶ 64000 · Waste Disposal	0.00	300.00	-300.00	0.0%
65000 · Operations	401.54	541.72	-140.18	74.1%
65100 · Other Types of Expenses	0.00 <	100.00	-100.00	0.0%
Total Expense	11,598.57	11,771.87	-173.30	98.5%
Net Ordinary Income	24,606.59	2,183.13	22,423.48	1,127.1%
Net Income	24,606.59	2,183.13	22,423.46	1,127.1%

Makersmiths INC Profit & Loss Budget vs. Actual

January through November 2022

	Jan - Nov 22	Budget	\$ Over Budget	% of Budget
rdinary Income/Expense				
Tincome				
41010 · Donations	2,158.28	1,000.00	1,158.26	215.8%
41200 · Laser Fee Income	3,451.00	4,455.00	-1,004.00	77.5%
41300 · UV printer fee income	1,094.09	550.00	544.09	198.9%
41400 · Storage Locker Income	190.00	500.00	-310.00	38.0%
41500 · Resin 3D UV printer fee income	185.82			
43400 · Direct Public Support	20,000.00			
45000 · Investments	27.16			
46400 · Other Types of Income				
46430 · Miscellaneous Revenue	632.81 <			
46460 · Equipment Sales	1,408.00			
Total 46400 · Other Types of Income	2,038.81			
47200 · Program Income				
47220 · Corporate membership	6,250.01	10,000.00	-3,749.99	62.5%
47230 · Membership	141,430.00	125,180.00	16,250.00	1139
47240 · Program Service Fees (Classes)	26,529.41	18,920.00	7,609.41	140.2%
Total 47200 · Program Income	174,209.42	154,100.00	20,109.42	1139
49900 · Uncategorized Income	0.00			
Total Income	203,354.56	160,605.00	42,749.56	126.6%



T Expense				
60900 · Business Expenses	20.50	290.50	-270.00	7.1%
62100 · Contract Services	0.00	330.00	-330.00	0.0%
62600 · Merchant Processing Fees	6,405.19	6,050.00	355.19	105.9%
62800 · Facilities and Equipment				
62820 · Equipment Maintenance & Repairs				
62821 · L Equip & Fac Maint & Repairs	3,957.11	2,200.00	1,757.11	179.9%
62822 · P Equip & Fac Maint & Repairs	624.79	3,435.00	-2,810.21	18.2%
62823 · Leesburg electrical repairs	3,500.00	3,500.00	0.00	100.0%
62824 · MSL Fac Repairs Safety Project	1,542.47	1,702.50	-160.03	90.6%
62825 · MSL Workshop Dust Collector	298.64	300.00	-1.38	99.5%
Total 62820 · Equipment Maintenance & Re	9,923.01	11,137.50	-1,214.49	89.1%
62840 · Equip Rental/Moving Equip	0.00	700.00	-700.00	0.0%
62850 · Shop Supplies				
62852 · Leesburg Shop Supplies	3,258.79	4,950.00	-1,693.21	65.8%
62853 · Purcellville Shop Supplies	4,042.32	6,600.00	-2,557.68	61.2%
Total 62850 · Shop Supplies	7,299.11	11,550.00	-4,250.89	63.2%
62860 · Facility Setup	5,343.79	7,729.74	-2,385.95	69.1%
62890 · Rent, Parking, Utilities				
62891 · Power Leesburg	4,120.25	4,200.00	-79.75	98.1%
62892 · Water/Internet Leesburg	1,100.00	1,100.00	0.00	100.0%
62893 · Rent Leesburg	42,200.00	39,600.00	2,600.00	108.8%
62895 · Rent Purcellville	22,500.00	24,750.00	-2,250.00	90.9%
62896 · Power Purcellville	3,932.39	3,450.00	482.39	114%
62897 · Water Purcellville	558.10	690.90	-134.80	80.5%
62898 · Internet Purcellville	1,388.25	1,100.00	288.25	128.2%
62899 · Propane Purcellville	2,172.47	1,700.00	472.47	127.8%
Total 62890 · Rent, Parking, Utilities	77,969.46	76,590.90	1,378.56	101.8%
Total 62800 · Facilities and Equipment	100,535.37	107,708.14	-7,172.77	93.3%
64000 · Waste Disposal	799.00	5,300.00	-4,501.00	15.1%
65000 · Operations	6,545.20	6,897.78	-352.58	94.9%
▶ 65100 · Other Types of Expenses	2,274.00	3,600.00	-1,328.00	63.2%
Total Expense	116,579.26	130,178.42	-13,597.16	89.6%
Net Ordinary Income	86,775.30	30,428.58	56,346.72	285.2%
Net Income	86,775.30	30,428.58	56,346.72	285.2%

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Approved Projects Budgets & Expenditures

ltem	2022 Budget	Remaining	Notes
3d Printing	\$3,270.00	\$502.58	
Purcellville Frame Shop	\$549.74	\$391.26	
Basement Buildout	\$1,000.00	\$0.00	Closed
Leesburg Metal Shop	\$709.23	\$709.23	
Machine Access Control Boxes	\$3,900.00	\$3,900.00	
Leesburg Upgrades	\$1,702.50	\$160.03	Closed
Security Cameras	\$600.00	\$47.25	Closed
Purcellville Lower Build Classroom	\$3,000.00	\$2,129.27	
Purcellville HVAC	\$5 <i>,</i> 580.00	\$1,840.35	
Google Grant	\$20,000.00	\$7,225.69	
TOTAL	\$40,311.47	\$16,905.66	



Kickstarter Liability

Liability	Reward Title	Note
\$500.00	Makersmiths Big Class Pass	Replied saying he wanted to keep his credit - trying to change to membership
\$250.00	Makersmiths, Class Pass	Replied on 07/21/2022 but not responded to further e-mails.
\$250.00	Makersmiths, Class Pass	Replied by e-mail on 07/20 that he would like to use his class pass, but not responded to further e-mails
\$250.00	Makersmiths, Class Pass	Replied on 08/16 that she will take Membership starting in a month or two following an operation.
\$100.00	Founding Member - 1 month	Working to gift his Membership to XXXXX, last e-mail exchange on 08/24/2022. Waiting for him to sign up.
\$100.00	Founding Member - 1 month	Replied by e-mail on 08/18 and wants to use his free month. Waiting for him to sign up
\$1,250.00		

