2019-03-06 - Usual Suspects Meeting

- Time and Location
- Notes
 - Goals:
 - Plans:Business Plan:
 - Dusiness Plan.
 Leesburg Building
 - Back Bathroom
 - Safes To move them out of the building, it will cost:
 - Funds
 - Tool Control / Front Desk Check-In:

Time and Location

Purcellville - After Member Meeting

Notes

Goals:

100 new members between now (3/6/2019) and end of 2019.

\$1500 in net proceeds from 47240 · Program Service Fees (Classes) per month to end of 2019

Plans:

Business Plan:

Leesburg Building

Back Bathroom

ServPro - Estimate

 What to do before remediation

Safes - To move them out of the building, it will cost:

- (2) 4 Drawer GSA Safe ~800 lbs ea
 \$600/ea + \$20.00/step
- \$600/ea + \$20.00/step
 2 Drawer GSA Safe 600 lbs
 - ° \$500

Funds

- \$9000 a month keeps the lights on. No new equipment, no BIG maintenance items.
- Corporate Sponsor Levels Define so we can create a marketing doc and then anyone can take to a company. If it's fixed in place, then there is no question.
- Sponsorship levels
 - Membership
 - Platinum
 - Gold
 - Silver
 - Sponsorship
 - PlatinumGold
 - Gold
 Silver
 - Benefits
 - Work Life Balance
 - Team Building Events
 - Logo on Shirts/Newsletter/Flyers/etc.
- Kickstarter

- ° Talk to the people that
- Set and End Date Classes and Membership
- Classes
 - \$1000 per month
 - Booze and Band saws Class
 - Liquor and Lathes
 Tequila and Tormach
 - Conaqu and CNC
 - Coors and CNC

Retention

• Talk to members right after

Tool Control / Front Desk Check-In:

Nova Pass is working at NovaLabs. They may be willing to OpenSource it. Suggest we look in to feasibility of implementing it at Makersmiths. This has been a not so small effort on 7 or 8 guys for 8, 9 months. Will take some work on our part.

• Attend a developers meetings on Sundays. Get to know the hardware and software that will need to be put in place . . . est. \$200 - \$300 per tool, cost of kiosk - depends on hardware.